



HAWAII MARINE COMPANY

NAVAL ARCHITECTURE, MARINE ENGINEERING & SURVEYING,
COMPUTER AIDED DESIGN, DRAFTING & PHOTOGRAPHY

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2015 Rate Sheet (Confidential)

The following rates are quoted for guidance to our clients for cost plus agreements and additional service cost on cost plus agreements. We will be pleased to discuss the scope of work for any proposed project or additional services and will quote on a fixed price or a "not to exceed" basis. Big project prices may be negotiated and the results may not be based upon hours.

HOURLY BASIS

\$ 300.00 / hour	Expert Witness (Testimony – depositions and court time) For Depositions, minimum 4 hours payable in advance, anything over 4 hours payable immediately after deposition. For court testimony, minimum 8 hours payable in advance, anything over 8 hours payable immediately after testimony.
\$ 125.00 / hour	Principal (reports, investigations, calculations, design, drafting, project management, client contact and work involving a Professional Engineers Stamp)
\$ 85.00 / hour	Junior Engineer (calculations, design, drafting, & client contact)
\$ 75.00 / hour	Technical Assistant (drafting, checking & site measurements)
\$ 60.00 / hour	Air Travel Time (for all the above skills)
\$ 40.00 / hour	Clerical (word processing, deliveries & client contact)

RATE ADJUSTMENTS OVERTIME, DOUBLETIME, WEEKENDS & HOLIDAYS

1.5 x hourly rate	Over 8 hours straight will be charged at 1-1/2 times the stated rate above.
1.5 x hourly rate	Saturdays, Sundays & Holidays charged at 1-1/2 times stated rate above.
2.0 x hourly rate	Over 12 hours straight will be charged at 2 times the stated rate above.

A 10% discount is available on labor for customers with multiple boats that are requiring our services.

DISBURSEMENTS

Disbursements (subcontractors, postage, plane fare, car rental, blueprinting and other materials) will be charged at actual cost plus 5% markup. Markup factor = $[1/(1-0.05)] = 1.0526$ for disbursements. Mileage is at 55 cents per mile plus above markup. When applicable per diem expenses (meals and incidentals) are charged based on the location involved. For Guam the per diem is \$ 85.00 per day. Per diem rates are based on <http://perdiem.hqda.pentagon.mil/perdiem/pdrates.html>.

Unit charges for specific items are as follows: Letter size copies 15 cents each, color \$1.00 each. Letter size report printouts are charged at 50 cents per page for black and white and a \$1.00 per page for non-photo color (\$2.00 per page for color photos). Tabloid size printouts are charged at \$1.00 per page for B & W and at \$2.00 per page for non-photo color. Local fax first page and any additional pages are at \$1.00 per page. For long distance faxes the first page is charged at \$2.00 and each additional page is charged at \$1.50. Cost for CD ROM burning is \$10.00 per unit.

The Hawaii State 4.712% Excise Tax is to be added to bill whenever it is applicable. For resale by another engineering firm to the client a 1/2% Hawaii State Excise Tax is added. If you are exempt from this tax please notify us prior to starting the project and provide the section of State Tax Code under which your exemption applies.

Effective Date: 7/29/2015